



Success...Multiplied

BREAKTHROUGHskills.com

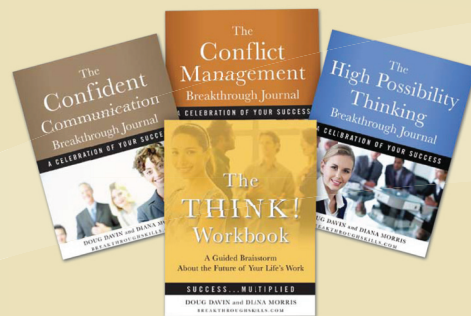
### Take On 7 People Skills That Matter and Break Through the Tough Issues

Your people deal with tough issues – conflicts, setbacks, communication blunders, lack of recognition, low visibility. How can they sharpen the people skills they need to excel in your environment? By learning to *break through barriers* and *build on strengths* they already have. That’s easier said than done – except with the right guidance from a skilled speaker /trainer / facilitator who turns touchy issues into tough assets.

### Diana Morris Turns Touchy Issues into Tough Assets

People cheer, “wonderful,” “empowering,” and “excellent” at Diana’s presentations and workshops on the 7 Breakthrough Skills:

1. **Conflict Management:** *Keep cool in hot situations*
2. **Confident Communication:** *Sharpen your writing and presentations*
3. **Active Listening:** *Hear the possibilities*
4. **High Possibility Thinking:** *Set great expectations*
5. **Leadership and Teambuilding:** *Unify and motivate your team*
6. **Practical Persuasion:** *Create the win-win*
7. **Skillful Self Promotion:** *Boost your reputation for excellence*



### Feature Topics Like These at Your Next Conference or Key Meeting:

- *Unstoppable:* Six Keys to Breakthrough Success (Whether Business is Booming or Busting)
- *Keep Cool in Hot Situations:* How to Thrive When Conflict Arrives
- *Positive, Proactive, and Excuse-free:* Using Setbacks to Build Momentum
- *Star Quality:* Wow Your Audience at Your Next Presentation
- *Get in the Game:* Keys to Skillful Self Promotion

*Diana delivers these and other topics as keynote talks and as two- to four-hour workshops that zero-in on the issues facing both teams and individual performers.*

“Diana created a terrific agenda – totally customized to the needs of our business – with on-target presentations, breakout sessions, and discussions. Her engaging and positive approach...helped us develop outstanding leadership skills that turned into real bottom-line results.”

– Suzanne Biszantz, CEO, La Perla North America  
formerly CEO, Greg Norman Collection

“You wowed them again! Thank you from the bottom of our collective hearts.”

– Kate Pandolpho  
Employment and Training Director  
Women’s Rights Information Center

“Diana gives an unpretentious presentation...she motivates and encourages people to tackle their own communication frustrations. Diana inspires confidence.”

– Rob Pawson, Director  
Cliffside Park Public Library



## The People Skills Experts™

Diana's competence and confidence stem from two decades as head of Morris Communications where she has:

- written and published 7 business books and dozens of feature articles
- created thousands of pages of business prose for her clients
- run meetings and given talks to hundreds of business people
- coached CEOs and managers, mentored workers, and advised company officers
- taught at New York University's extension school and Bergen Community College
- led numerous focus groups and workshops for Novartis, Ralph Lauren Footwear, Greg Norman Collection, Valley Hospital, Prudential, and Medco Health Solutions

"Diana is very personable and intelligent...extremely poised and articulate. She clearly presents her ideas in ways that make them easy to understand...a professional of highest integrity."

– Andrew M. O'Hearn  
Senior Consultant, AMO  
Communications, former  
Managing Editor, Atlantic  
Mutual Companies

### **Diana Morris:** **"I Get Where People are Coming From"**

"I know what it's like to itch for what's next. After leaving my Manhattan consulting job in 1989 and floundering for a while, I built a communications company that grew and shrank and grew again. In the past 25 years, I've been an employee, entrepreneur, salesperson, manager, business owner, author, and speaker. I've been hired and fired, praised and rejected. I've faced tough challenges, sometimes rising to meet them, sometimes bombing.

"As a result, no matter what career stage or position they're in, I understand where people are coming from – what their real issues and concerns are. I've also learned not to try to 'fix' what's wrong but to focus on what's right and ask, 'How can we get more of that?'"

### **Her "Strengths-Based" Approach Energizes People to Make Positive Personal and Team Changes**

Diana has facilitated meetings for dozens of companies large and small. Drawing on Appreciative Inquiry, she readily absorbs an organization's issues and makes participants feel comfortable, then engages them in meaningful problem-solving. They leave filled with enthusiasm and lists of actions that will fulfill their most important aspirations.

"...professional and poised, Diana displays a true gift for imparting important information."

– Florence Wetzel, CRM, Barnes & Noble

A top communications strategist among leaders in insurance, consumer products, retail, pharmaceutical, manufacturing, and health care, Diana has worked with companies like:

American Express  
Ingersoll-Rand  
New York Life  
MetLife

The CIT Group  
Tommy Bahama  
Pfizer  
Rockport

Cushman & Wakefield  
JPMorgan Chase  
Sun Chemical  
Novartis

**Break Through Your Toughest Communication Issues Ever**  
**Invite Diana Morris to deliver "relevant, sane, and totally usable"**  
**presentations and workshops for your company or organization.**

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